

GATE OPENER

Application Data Sheet

1 of 4

WORKMASTER®

WE FIND A WAY — OR MAKE ONE!



I. CUSTOMER INFORMATION

Company: _____ Date: _____
 Contact: _____ Ph: _____
 Title: _____ Ext: _____
 Address: _____ E-m: _____
 City, St, Zip: _____ Fax: _____

*Determining the most appropriate **Gate Opener** for an unloading site requires **Complete** and **Accurate Data**. We want our Gate Opener to be one of our Customer's **Best Buys – Ever!***

II. RAILCAR and PRODUCT

1. What product(s) is unloaded: _____

2. Railcars discharge into/onto:

- Screw Conveyor Pneumatic Conveyor Truck
 Belt Conveyor Vibrating Conveyor Other _____
 Bin or Hopper Drag Conveyor _____

3. How many Railcars unloaded: DAILY _____; WEEKLY _____; MONTHLY _____

4. Do Railcars use Rack & Pinion type Slide Gates?

- YES, if so:** How are Gates opened?:
 Pry Bar Come-A-Long **NO, if so:** Explain discharge method:
 Power Tool Ratchet Wrench Pneumatic (hose)
 Torque Wrench Jack Gravity Swing Gate
 Other _____ Other _____

5. What percentage of Railcar Slide Gates are:

FIXED Type: _____% TRAVEL Type: _____% OTHER: _____%

Please explain OTHER: _____

6. Describe the most common problems or difficulties opening Slide Gates:

- Jammed - Product Speed of Opening Site Related Difficulties
 Jammed - Poor Gate Condition Other: _____

7. Do weather conditions or temperature affect opening/closing the Gate?

- YES, if so:** Heat: _____°F Cold: _____°F **NO, not affected by weather**
 Humidity Related Ice/Snow Related Rain Related

GATE OPENER

Application Data Sheet

2 of 4

WORKMASTER
WE FIND A WAY — OR MAKE ONE!

II. RAILCAR and PRODUCT

8. Which Hopper Car Discharge configuration is most common at your Site:

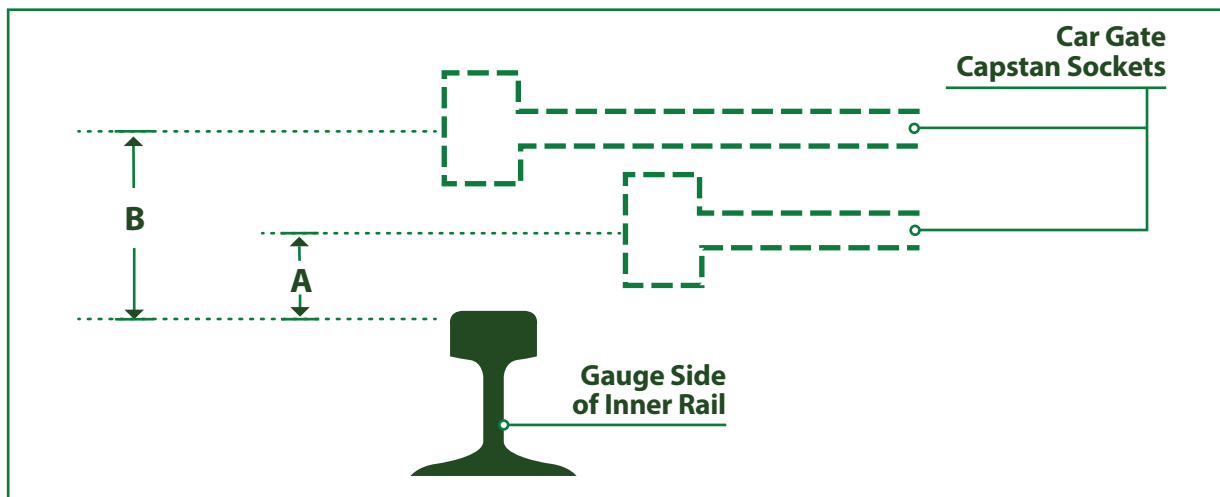
- | | | |
|--|--|--|
| <input type="checkbox"/> 2 Hopper Model | <input type="checkbox"/> 3 Hopper Model | <input type="checkbox"/> Other: _____ |
| <input type="checkbox"/> 1 Single Pocket w/
<input type="checkbox"/> Capstan 1 side only
<input type="checkbox"/> Capstan both sides | <input type="checkbox"/> 1 Double Pocket w/
<input type="checkbox"/> Capstan 1 side only
<input type="checkbox"/> Capstan both sides | <input type="checkbox"/> 2 Single Pockets
(Capstan Sockets each side) |

9. Is top of Rail: (a) Above; (b) Below; (c) Even w/Grade If (a) or (b): Height _____"

10. Gate Capstan Sockets on Hopper Cars can vary in height from top of Rail. Based on DIAGRAM #1 (below), in relation to top of Rail, what is the height (") to the center of:

- | | |
|---|---------------------------------------|
| <input type="checkbox"/> YES, heights vary: | <input type="checkbox"/> NO, all are: |
| A. Lower Capstan Socket: _____" | Height: _____" |
| B. Higher Capstan Socket: _____" | |

DIAGRAM #1



II. SITE: CONDITIONS and DIMENSIONS

1. Is Unloading Site enclosed? YES, if so: Partial Full NO, not enclosed

2. Describe the walkway conditions at the Unloading Site:

- | | | | |
|--------------------------------|------------------------------------|---------------------------------------|--------------------------------|
| <input type="checkbox"/> Dirt | <input type="checkbox"/> Aggregate | <input type="checkbox"/> Packed | <input type="checkbox"/> Paved |
| <input type="checkbox"/> Level | <input type="checkbox"/> Loose | <input type="checkbox"/> Uneven/Bumpy | <input type="checkbox"/> Rough |

GATE OPENER

Application Data Sheet

3 of 4



II. SITE: CONDITIONS and DIMENSIONS

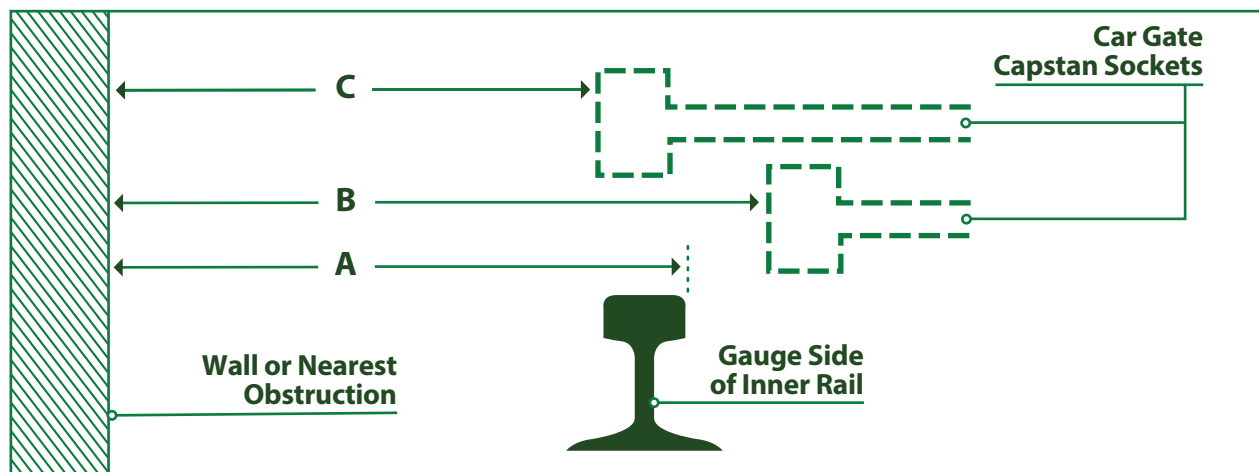
3. Is there a Storage Shed at Site? YES NO

4. Based on DIAGRAM #2 (below), what are dimensions (") of:

A: _____"; B: _____"; C: _____"

NO WALL OR OBSTRUCTIONS

DIAGRAM #2



III. SITE: POWER SOURCES

1. Compressed Air Utility?

YES, if so:

Horse Power Rating: _____ Hp

Compressor Outlet: _____ Inches (")

Operating Pressure: _____ PSI at Site

Operating Air Volume: _____ CFM at Site

If PSI or CFM is insufficient, will install a Receiver Tank? YES NO

Do you filter & lubricate the compressed air at the Site? YES NO

NO, Compressed Air N/A but:

Will install a Receiver Tank?

YES NO

Will install a Compressor?

YES NO

2. Electric Utility?

YES, if so:

_____ VAC _____ PH _____ AMPS

Does the site require explosion-proof motors and controls?

NO

YES NO

GATE OPENER

Application Data Sheet

4 of 4



IV. FINAL CONSIDERATIONS

Based on the quantity of Railcars you receive, the condition of the cars, and the layout of your Unloading Site, please provide the following information:

1. On a scale of 5 (most) to 1 (least) how important is:

Safety:	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1
GO Speed:	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1
GO Power:	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1
GO Automation:	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1
The Budget:	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1

2. Do you use a Vibrator to prompt or maintain product flow from Railcar?

<input type="checkbox"/> YES, if so:	<input type="checkbox"/> No, if so:
<input type="checkbox"/> Air Piston Type	<input type="checkbox"/> Air Turbine Type
<input type="checkbox"/> Air Roller Type	<input type="checkbox"/> Rotary Electric
<input type="checkbox"/> Make: _____	<input type="checkbox"/> Never Necessary
	<input type="checkbox"/> Could Use Occasionally
	<input type="checkbox"/> Could Use Frequently

3. During unloading is air pollution (eg, dust), or product contamination a problem?

<input type="checkbox"/> YES	<input type="checkbox"/> NO, because:
	<input type="checkbox"/> Not a Problem
	<input type="checkbox"/> Use Sock, Boot or Flexible Connector to Undertrack System;
	Type: _____

Other Information about your problem or Unloading Site you think we should be aware of:
